



**IIFCL**  
(A Govt. of India  
Enterprise)

100% owned subsidiaries

2008

2012

2012

**IIFC (UK)  
Ltd.**

Provides Foreign  
Currency Loans to  
Infra projects in India  
for import of Capital  
Goods

**IIFCL  
Projects  
Ltd (IPL)**

Synergy with players  
in the Infrastructure  
Sector for  
Syndication &  
Advisory

**IIFCL Asset  
Management  
Co. Ltd.**

Provides Innovative  
long term financing  
solutions for Infra  
Projects through MF  
Route



**India Infrastructure Finance Company Limited (IIFCL)**

was incorporated under the Companies Act as a wholly owned Government of India company in January 2006 as NBFC-IFC to provide long term finance

for viable Infrastructure Projects in India, as defined under the Harmonized List of Infrastructure, through the Scheme for Financing Viable Infrastructure Projects broadly referred to as SIFTI. Some of the eligible sectors are - transportation, energy, water, and sanitation, and communication, social and commercial infrastructure. IIFCL accords overriding priority to Public-Private Partnership (PPP) Projects. In addition to Direct Lending, IIFCL has launched Innovative Financing Schemes like Subordinate Debt, Takeout Financing and Partial Credit Guarantee. IIFCL till March 2016 has lent about 10.2 Billion US\$ under direct lending for Infra projects in India.

**Group Company – Foreign Entity**



**India Infrastructure Finance Company (UK) Limited** was incorporated with the Registrar of Companies of England and Wales at London in February 2008 under the UK Companies Act, 1985 to lend to Indian companies implementing infrastructure projects in India, or to co-finance their External Commercial Borrowings for such projects, solely for the capital expenditure outside India. The company is registered with Financial Services Authority of UK as Annex-I. Till 30th June 2016, IIFCL (UK) has made cumulative disbursements of over 1.87 billion US\$.

**Group Company – Asset Management**



IIFCL has established **IIFCL Mutual Fund** and has also promoted **IIFCL Asset Management Company Limited (IAMCL)**. IAMCL is promoted with the objective to act as Asset Management Company of Infrastructure Debt Fund(s) (IDF) set up through Mutual Fund route. IIFCL Mutual Fund aims to provide domain for long term investment to domestic and overseas investors in India's infrastructure sector. IIFCL MF had obtained the SEBI approval and also the IAMCL was granted the approval to act as the AMC of the MF for the IDF.

## Services Offered:

### Syndication Services:

- ❖ Project Appraisal
- ❖ Detailed analysis of DPR & Preparation Information Memorandum
- ❖ Identification of Lenders
- ❖ Preparation of Term Sheet
- ❖ Due Diligence for Lenders
- ❖ Assistance in Documentation

### Infrastructure Consulting:

- ❖ Financial Feasibility Studies
- ❖ Transaction Advisory & Bid Process Management for PPP Projects
- ❖ Preparation of Business Plan
- ❖ Assistance in Formulation of Policy & Regulations

### Financial Appraisal Services for IIFCL (UK):

- ❖ Identification of Potential Borrowers
- ❖ Assisting IIFCL (UK) in Business Development
- ❖ Project Site Visits
- ❖ Review and assessment of Disbursement requests
- ❖ Monitoring of Financed Projects, compliances with respect of covenants
- ❖ Obtain & review of financial statements of borrower companies
- ❖ Attending Consortium Meetings
- ❖ Examining request for restructuring

## IIFCL Projects Limited

**IIFCL Projects Ltd. (IPL) established in February 2012 is a wholly owned subsidiary of Indian Infrastructure Finance Company Limited (IIFCL), a Government of India Enterprise.**

IPL is a dedicated project advisory company that is involved in the areas of project appraisal, syndication, transaction advisory, and infrastructure consultancy services. IPL draws from and builds upon the extensive learning and experience that the IIFCL group possesses to provide such services. The company caters to the demand for Financial Advisory Services in the infrastructure space with deep understanding of sectors such as transportation, power, urban infrastructure, etc.

The company caters to the demand for advisory services for the entire spectrum of infrastructure sector including:

- Roads & Highways
- Ports
- Airports
- Power (Including renewable – Solar/Wind)
- Tourism
- Urban Development
- Water supply & Sewerage Treatment
- Solid waste management (Waste to Energy Projects)

**IPL has been associated with Appraisal/ Syndication of Greenfield & Brownfield Infrastructure projects with Capital Cost amounting to INR 100,000 crores (US\$ 14.7 Billion)**

Clients we serve



## Marquee Assignments

### **PROJECT DEVELOPMENT ADVISORY (PDA) & CAPACITY BUILDING SUPPORT TO APPROX. 30 ULB'S**

**CLIENT: ODISHA URBAN INFRASTRUCTURE DEVELOPMENT FUND (OUIDF), Government of Odisha**

#### **SECTOR: URBAN**

The PDA to assist the Urban Local Bodies for Project Development & Structuring to enable ULBs to execute projects by taking loan/grant from OUIDF out of Euro 50 million line of credit from KfW or on PPP basis.

Services Offered by us:

- Project identification
- Project development
- Project appraisal
- Disbursement and monitoring
- Developing PPP projects
- Fund Mobilization

### **APPRAISAL SERVICES FOR INFRASTRUCTURE PROJECTS FUNDED BY IIFC (UK) IN INDIA**

**CLIENT: Various**

**SECTOR: Road, Power (Renewable), Urban Infra etc.**

- Assisting IIFC (UK) in marketing and sourcing of business
- Project Rating based on Internal Guidelines of IIFC (UK)
- Review and assessment of Disbursement requests
- Attending Consortium Meetings
- Inspection of Projects
- Examining request for restructuring

*The Cumulative Loan Sanctions of IIFCL (UK) has grown by almost **USD 220 Million from 2012 to 2016***

### **PREPARATION OF BUSINESS PLAN AND INCORPORATION OF PROPOSED SPECIAL PURPOSE VEHICLE (SPV) UNDER NATIONAL MISSION FOR CLEAN GANGA**

**CLIENT: Ministry of Water & Ganga Rejuvenation, Government of India**

**SECTOR: Sewerage Treatment, River Cleaning**

- GoI is putting up an ambitious project to implement STP projects under the Hybrid Annuity Model in the 5 Ganga basin states (more than 118 ULBs) for cleaning of River Ganga. **The total Project cost is INR 20,000 crores (USD 3 Bn)**
- We are mandated to create the enabling framework and preparation of business plan for a proposed SPV to undertake it.



*River Ganga serves as one of India's holiest rivers and has significant economic, environmental and cultural value in India. The Ganga basin – accounts for 26 per cent of India's landmass, 30 per cent of its water resources and more than 40 per cent of its population.*

### **PREPARATION OF BUSINESS PLAN AND INCORPORATION OF SPV - INDIAN PORT RAIL CORPORATION LIMITED**

**CLIENT: Ministry of Shipping, Government of India**

**SECTOR: Ports, Railway**

- Major Ports (under administrative control of Ministry of Shipping, GoI) are facing multiple challenges ranging from increased competition to lower than average productivity including high turnaround times, poor/outdated rail based cargo evacuation infrastructure.
- IPL has been at the forefront, partnering with the government in developing a framework for enhancing last mile & hinterland rail connectivity thereby increasing efficiency levels, as well as assisting in establishing a dedicated SPV for this purpose.





## **Management Team**

### **Deepak Chatterjee (Chief Executive Officer, IPL)**

Mr. Chatterjee, possesses rich experience of almost 38 years in finance and banking industry. Prior to joining IPL, he was CEO & MD of SBI Mutual Fund (present AUM of INR 130,000 cr.) for three years. He was also Head, North India of SBI Capital Markets Ltd., for over 4 years. He has held other senior positions at SBI including GM of FIG Group in International Banking where he was responsible for fund raising for SBI outside India (MTN issuances).

### **Mr. Paritosh Garga (GM, IPL)**

A total of almost 19 years of experience in Infrastructure Consultancy, Business Development, Debt Syndications and Financial Advisory. He has earlier served as a Vice President for Darashaw & Company, a leading Merchant Banking Firm. He has been associated with raising more than \$ 5bn equivalent for Infrastructure Providers and Financers in India.

### **Mr. Vijay Saxena (GM, IPL)**

A total of 37 years of experience with State Bank of India predominantly in credit operations and project finance domain. He superannuated from State Bank of India as DGM (Project Finance) where his portfolio included experience across various infra sectors such as – Roads/Highway, Power, Mass Rapid Transit, Telecom etc. He's well versed with appraisal of high value loan proposals, post sanction credit administration

### **Ashish Jain (DGM, IPL)**

Mr. Ashish Jain has experience of about 12 years in the field of Project Finance, Debt Syndication & Equity Research. As a forerunner syndicator for IIFCL Projects Ltd. he has been involved in project appraisal related activities such as financial feasibility, Viability gap funding and financial modelling for various Infra projects like Solar Power, Road etc.



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